

Key figures H1/2022

Group

in CHF million	January–June 2022	January–June 2021	Change
Order intake	498.4	494.2	0.8%
Order backlog as of 30.6.	333.1	269.9	23.4%
Net sales	477.4	424.4	12.5%
Gross margin	36.5%	39.7%	
EBITDA	69.3	69.3	(0.1%)
as % of net sales	14.5%	16.3%	
EBIT	54.0	51.7	4.5%
as % of net sales	11.3%	12.2%	
Financial result	(0.6)	(0.9)	n/m
Net income	43.8	41.9	4.6%
as % of net sales	9.2%	9.9%	
Purchases of PP&E and intangible assets	23.8	18.5	28.6%
Cash flow from operating activities	31.3	43.2	(27.6%)
Free operating cash flow	5.7	26.2	(78.2%)
Net liquidity as of 30.6.	145.8	202.4	(28.0%)
Equity as of 30.6.	605.5	614.7	(1.5%)
as % of balance sheet total	74.6%	76.9%	
Employees as of 30.6.	4 678	4 450	5.1%

n/m = not meaningful

Data per share

in CHF	January–June 2022	January–June 2021	Change
Stock market price as of 30.6.	76.20	78.10	(2.4%)
Net income	2.28	2.13	6.7%

Segment information

in CHF million		January–June 2022	January–June 2021	Change
Industry	Order intake	157.6	153.1	2.9%
	Net sales	145.0	137.0	5.8%
	EBIT	28.7	28.7	0.1%
	as % of net sales	19.8%	21.0%	
Communication	Order intake	193.1	191.4	0.9%
	Net sales	197.0	165.6	18.9%
	EBIT	24.8	19.7	25.6%
	as % of net sales	12.6%	11.9%	
Transportation	Order intake	147.7	149.7	(1.3%)
	Net sales	135.4	121.8	11.2%
	EBIT	4.7	7.8	(40.2%)
	as % of net sales	3.4%	6.4%	

Alternative Performance Measures (APM) are key figures not defined by Swiss GAAP FER. HUBER+SUHNER uses APM as guidance parameters for both internal and external reporting to stakeholders. For the definition of APM please visit www.hubersuhner.com/en/company/investors/publications

Financial calendar

Capital Market Day (Herisau)	23.09.2022
Net sales / Order intake (9 months)	24.10.2022
Net sales / Order intake 2022	20.01.2023
Annual report 2022	07.03.2023
Media and analysts' conference	07.03.2023
Annual General Meeting	29.03.2023

Figures are available online at www.hubersuhner.com/en/company/investors/publications

This letter to shareholders is also available in German. The German version is binding.