

Key figures H1/2023

Group

in CHF million	January–June 2023	January–June 2022	Change
Order intake	453.3	498.4	(9.0%)
Order backlog as of 30.6.	288.9	333.1	(13.3%)
Net sales	477.3	477.4	(0.0%)
Gross margin	34.9%	36.5%	
EBITDA	63.5	69.3	(8.3%)
as % of net sales	13.3%	14.5%	
EBIT	47.0	54.0	(13.0%)
as % of net sales	9.8%	11.3%	
Financial result	(1.6)	(0.6)	n/m
Net income	38.2	43.8	(12.7%)
as % of net sales	8.0%	9.2%	
Purchases of PP&E and intangible assets	28.5	23.8	20.1%
Cash flow from operating activities	31.1	31.3	(0.4%)
Free operating cash flow	9.6	5.7	69.2%
Net liquidity as of 30.6.	111.9	145.8	(23.3%)
Return on invested capital (ROIC) in %	17.8%	21.3%	
Equity as of 30.6.	593.4	605.5	(2.0%)
as % of balance sheet total	75.7%	74.6%	
Employees as of 30.6.	4 278	4 678	(8.6%)

n/m = not meaningful

Data per share

in CHF	January–June 2023	January–June 2022	Change
Stock market price as of 30.6.	73.80	76.20	(3.1%)
Net income	2.05	2.28	(9.9%)

Segment information

in CHF million		January–June 2023	January–June 2022	Change
Industry	Order intake	148.6	157.6	(5.7%)
	Net sales	159.6	145.0	10.1%
	EBIT	30.2	28.7	5.1%
	as % of net sales	18.9%	19.8%	
Communication	Order intake	148.1	193.1	(23.3%)
	Net sales	169.8	197.0	(13.8%)
	EBIT	6.2	24.8	(74.9%)
	as % of net sales	3.7%	12.6%	
Transportation	Order intake	156.6	147.7	6.1%
	Net sales	147.9	135.4	9.2%
	EBIT	15.5	4.7	234.2%
	as % of net sales	10.5%	3.4%	

Alternative Performance Measures (APM) are key figures not defined by Swiss GAAP FER. HUBER+SUHNER uses APM as guidance parameters for both internal and external reporting to stakeholders. For the definition of APM please visit www.hubersuhner.com/en/company/investors/publications

Financial calendar

Net sales / Order intake (9 months)	24.10.2023
Net sales / Order intake 2023	23.01.2024
Annual Report 2023	05.03.2024
Media and analysts' conference	05.03.2024
Annual General Meeting (Rapperswil SG)	27.03.2024

Figures are available online at www.hubersuhner.com/en/company/investors/publications

This letter to shareholders is also available in German. The German version is binding.