

Key figures H1/2024

Group

in CHF million	January–June 2024	January–June 2023	Change
Order intake	521.0	453.3	14.9%
Order backlog as of 30.6.	367.4	288.9	27.2%
Net sales	430.6	477.3	(9.8%)
Gross margin	36.2%	34.9%	
EBITDA	58.9	63.5	(7.3%)
as % of net sales	13.7%	13.3%	
EBIT	41.5	47.0	(11.7%)
as % of net sales	9.6%	9.8%	
Financial result	(0.4)	(1.6)	n/m
Net income	34.8	38.2	(9.0%)
as % of net sales	8.1%	8.0%	
Purchases of PP&E and intangible assets	20.2	28.5	(29.2%)
Cash flow from operating activities	37.8	31.1	21.3%
Free operating cash flow	19.4	9.6	100.7%
Net liquidity as of 30.6.	151.7	111.9	35.6%
Return on invested capital (ROIC) in %	16.2%	17.8%	
Equity as of 30.6.	621.9	593.4	4.8%
as % of balance sheet total	75.4%	75.7%	
Employees as of 30.6.	4 150	4 278	(3.0%)

n/m = not meaningful

Data per share

in CHF	January–June 2024	January–June 2023	Change
Stock market price as of 30.6.	76.50	73.80	3.7%
Net income	1.87	2.05	(8.8%)

Segment information

in CHF million		January–June 2024	January–June 2023	Change
Industry	Order intake	165.7	148.6	11.5%
	Net sales	134.8	159.6	(15.5%)
	EBIT	22.9	30.2	(24.1%)
	as % of net sales	17.0%	18.9%	
Communication	Order intake	214.9	148.1	45.1%
	Net sales	156.0	169.8	(8.2%)
	EBIT	10.4	6.2	67.8%
	as % of net sales	6.7%	3.7%	
Transportation	Order intake	140.4	156.6	(10.4%)
	Net sales	139.8	147.9	(5.5%)
	EBIT	12.4	15.5	(19.7%)
	as % of net sales	8.9%	10.5%	

Alternative Performance Measures (APM) are key figures not defined by Swiss GAAP FER. HUBER+SUHNER uses APM as guidance parameters for both internal and external reporting to stakeholders. For the definition of APM, please visit www.hubersuhner.com/en/company/investors/publications.

Financial calendar

Capital Market Day (Herisau)	20.9.2024
Sales and order intake (9 months) 2024	22.10.2024
Sales and order intake (12 months) 2024	23.1.2025
Annual Report 2024	11.3.2025
Media and analysts' conference	11.3.2025
Annual General Meeting (Rapperswil SG)	2.4.2025

Figures are available online at www.hubersuhner.com/en/company/investors/publications.

This letter to shareholders is also available in German. The German version is binding.